

Message Text

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41

ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
----- 028145

R 100945Z MAR 76
FM AMCONSUL FRANKFURT
TO SECSTATE WASHDC 3274
USDOC WASHDC
INFO AMEMBASSY BONN
AMEMBASSY BRUSSELS

UNCLAS FRANKFURT 1919

E.O. 11652: NA
TAGS: BEXP, GW
SUBJECT: PRIVATE TRADE OPPORTUNITY

1. 428/05/P0171
2. 03/08/76
3. J. PETER BECKER
4. 428 GERMANY
5. I, A, M,
- 6A --
- 6B WOLFGANG KEGLER
- 6C ALFRED TEVES, ABTEILUNG WPF-2
GUERICKESTRASSE 7
D-6000 FRANKFURT/MAIN-ROEDELHEIM
7. CABLES: TEVES FRANKFURTMAIN
TEL: 0611-7603-721
TELEX: 04-13548
8. --
9. 101
- 9A DIRECT SALE
10. 3494216 PNEUMATIC VALVES, ALL PRESSURES
DIRECTIONAL CONTROL (EXCEPT SOLENOID)
3494263 PRESSURE, INCL. FILTER-LUBRICATOR-REGULATOR
CONTROL
3494265 VOLUME FLOW CONTROL
3494267 COMBINATION

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LIMITED LIABILITY COMPANY FOUNDED 1906. ITT SUBSIDIARY

SINCE 1971. STAFF: 1400. ANNUAL SALES IN EXCESS OF DM
900 MILLION. EXTENSIVE SALES AND DISTRIBUTION NETWORK IN
WEST GERMANY, EEC, AND EFTA COUNTRIES. PRODUCT LINE FOR
WHICH U.S. BUSINESS PROPOSALS ARE REQUIRED IS AUTO-
MOTIVE BRAKES AND BOOSTERS. GERMAN COMPANY ENJOYS EXCELLENT
FINANCIAL AND BUSINESS REPUTATION. TOTAL VALUE OF ORDERS
ESTIMATED AT U.S. \$ 1 MILLION, UNDER THIS T.O.
PRIORITY HANDLING REQUESTED: THE ABOVE INDUSTRIAL
PRODUCTS ARE REQUIRED FOR SUBJECT COMPANY'S NEW U.S.
MANUFACTURING FACILITY IN THE STATE OF VIRGINIA. SUBJECT
COMPANY WISHES TO RECEIVE OFFERS WITH COMPLETE RANGE OF
PRICES, PRODUCT DESCRIPTIONS, FROM U.S. FIRMS FOR IMMEDIATE
DELIVERY TO SITE. EXCELLENT BUSINESS PROSPECT. LEHMANN

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NNN

Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 10 MAR 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976FRANKF01919
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760098-0852
From: FRANKFURT
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19760377/aaaacplm.tel
Line Count: 74
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: n/a
Review Action: RELEASED, APPROVED
Review Authority: ShawDG
Review Comment: n/a
Review Content Flags:
Review Date: 31 AUG 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <31 AUG 2004 by meiwc>; APPROVED <08 DEC 2004 by ShawDG>
Review Markings:

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Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: PRIVATE TRADE OPPORTUNITY
TAGS: BEXP, GE
To: STATE
COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006